

Inside Washington Publishers

P.O. Box 7167 □ Ben Franklin Station □ Washington, DC □ 20044-7167
Phone: 703-416-8500 □ Fax: 703-416-8543 □ Toll free: 800-424-9068
Email: custsvc@iwpnews.com

Following are 2012 prices for Inside Washington Publishers' products, specializing in news about the federal policy process. For over 30 years, IWP has served readers with relevant, exclusive and timely information on environment and energy policy, international trade, defense and health care. We publish eight online news services, 17 newsletters and six E-Letters delivered via e-mail. Prices shown on the following pages are applicable to new subscriptions and renewals.

Content Groups

Environment and Energy – Anchored by InsideEPA.com, the group provides news about the federal policy process for environment and energy professionals through eight newsletters, two online news services and three e-letters. The group's flagship newsletter, Inside EPA Weekly Report, has been serving readers with exclusive news about environmental policymaking for over 30 years. The newest product addition, CleanEnergyReport.com, focuses on government policies fostering and regulating the development of alternative fuels.

International Trade – Two newsletters and two online news service cover U.S. trade policy developments in Washington, among trading partners and around the world. Inside U.S. Trade has been the newsletter of choice for policy professionals for over 25 years, available for the past 15 years in both print and online (World Trade online) versions. China Trade Extra focuses on US-China trade relations.

Defense – Exclusive news about Defense Department programs, procurement and policy flows through InsideDefense.com, a comprehensive online news service, five newsletters and three e-letters. The newsletter group is anchored by Inside the Pentagon and also includes products on the Army, Navy and Air Force.

Health Care - InsideHealthPolicy.com, an online news service, anchors IWP health-care coverage, which concentrates on federal policymaking and health reform. The newsletters are FDA Week and Inside CMS. Other online products include InsideHealthReform.com and InsideOSHAOnline.com.

General Terms and Conditions:

- Multi-year, bulk and trial subscriptions on request
- Site licenses available in all formats, subject to case-by-case negotiation
- Prorating for common expiration date
- Subscriptions payable in advance
- Sales tax applicable to print subscriptions: 6% to non-exempt District of Columbia subscribers; 5% applicable to non-exempt Canadian subscribers. **If tax exempt, please supply exemption number.**
- Payment in U.S. dollars – remit to above address
- Visa, MasterCard and American Express accepted
- All services subject to product-specific terms and conditions

Questions: contact Adrian Lee, Circulation manager at any of the above numbers or address.

Pricing - Environment and Energy

InsideEPA.com costs \$320 per year for a single-reader license, **plus** the cost of at least one newsletter from the Environment Group (listed below). The cost for up to four readers is \$830 per year (plus the cost of at least one of the Environment Group newsletters). Larger licenses are negotiated on a case-by-case basis.

CleanEnergyReport.com costs \$795 per year for a single-reader license. There is no associated print newsletter.

Environment Group Newsletters

All of these newsletters can be purchased as print-only products. The newsletters are all also available online at InsideEPA.com, subject to the online pricing described above.

Title	\$/year – US & Canada	\$/year - Elsewhere	Frequency/Volume
Inside EPA Weekly Report	\$1030	\$1060	Weekly – 33
Environmental Policy Alert	\$735	\$785	Biweekly – 29
Superfund Report	\$745	\$795	Biweekly – 26
Clean Air Report	\$755	\$805	Biweekly – 23
Water Policy Report	\$710	\$760	Biweekly - 21
Defense Environment Alert	\$675	\$725	Biweekly – 20
Risk Policy Report	\$480	\$530	Weekly – 20
Inside Cal/EPA	\$695	\$745	Weekly - 23

E-Letters

Our environment group also produces three E-Letters, which are highly targeted products, focused on specific content areas, and delivered weekly via e-mail (web-based, more fully-featured versions of these products are under development). Currently available environment E-Letters are:

Title	Price
Toxics Regulation News	\$249 per year for a single reader
Water Regulation Alert	\$300 per year for a single reader
California Energy & Climate Report	\$300 per year for a single reader

Pricing - International Trade

World Trade Online (located online at InsideTrade.com) costs \$1760 per year and includes a subscription to Inside U.S. Trade (see below). This base subscription to World Trade Online allows up to four readers to access the web site. Larger licenses are negotiated on a case-by-case basis.

ChinaTradeExtra.com costs \$595 per year and includes the print edition of Inside U.S.-China Trade. This base subscription to ChinaTradeExtra.com allows up to four readers to access the web site.

International Trade Group Newsletters

Inside U.S. Trade can be purchased as a print-only product, and is also available online at InsideTrade.com, subject to the online pricing described above. Online access to Inside US-China Trade is included with all subscriptions to ChinaTradeExtra.com.

Title	\$/year – US/Canada	\$/year – Elsewhere	Frequency/Volume
Inside U.S. Trade	\$1160	\$1200	Weekly – 30
Inside U.S.-China Trade	\$595	\$645	Weekly – 11

Pricing - Defense

InsideDefense.com costs \$300 per year, **plus** the cost of one Defense Group newsletter (see below). Online access to one or more additional newsletters by the same single reader costs an additional \$200 per title. Access by up to five readers costs \$700 per year **plus** the costs of one Defense Group newsletter (see below). Online access to one or more additional newsletters by the same five readers costs and additional \$400 per title. Larger licenses are negotiated on a case-by-case basis.

Defense Group Newsletters

All of these newsletters can be purchased as print-only products. The newsletters are all also available online at InsideDefense.com, subject to the online pricing described above.

Title	\$/year – US & Canada	\$/year - Elsewhere	Frequency/Volume
Inside the Pentagon	\$1345	\$1395	Weekly – 28
Inside the Navy	\$1290	\$1340	Weekly – 25
Inside the Army	\$1245	\$1295	Weekly – 24
Inside the Air Force	\$1230	\$1280	Weekly – 23
Inside Missile Defense	\$795	\$845	Biweekly - 18

E-Letters

Our defense group also produces three E-Letters, which are highly targeted products, focused on specific content areas, and delivered weekly via e-mail (web-based, more fully-featured versions of these products are under development). Currently available E-Letters are:

Title	Price
Ground Vehicles Report	\$300 per year for a single reader
Aircraft Alert	\$300 per year for a single reader
Unmanned Systems Alert	\$300 per year for a single reader

Pricing - Health Care

InsideHealthPolicy.com costs \$300 per year for a single reader license **plus** the costs of a subscription to one of the Health Care Group newsletters (see below). A four-reader annual license costs \$600 **plus** the cost of one of the Health Care Group newsletters. Larger licenses are negotiated on a case-by-case basis.

InsideHealthReform.com costs \$450 per year for a single reader license. There is no associated print newsletter.

InsideOSHAOnline.com costs \$735 per year and allows access to web site by up to four readers. There is no associated print newsletter.

Health Care Group Newsletters

Both of these products can be purchased as print-only newsletters, and are also available online at InsideHealthPolicy.com, subject to the online pricing described above.

Title	\$/year – US & Canada	\$/year - Elsewhere	Frequency/Volume
FDA Week	\$685	\$735	Weekly – 17
Inside CMS	\$685	\$735	Biweekly – 14